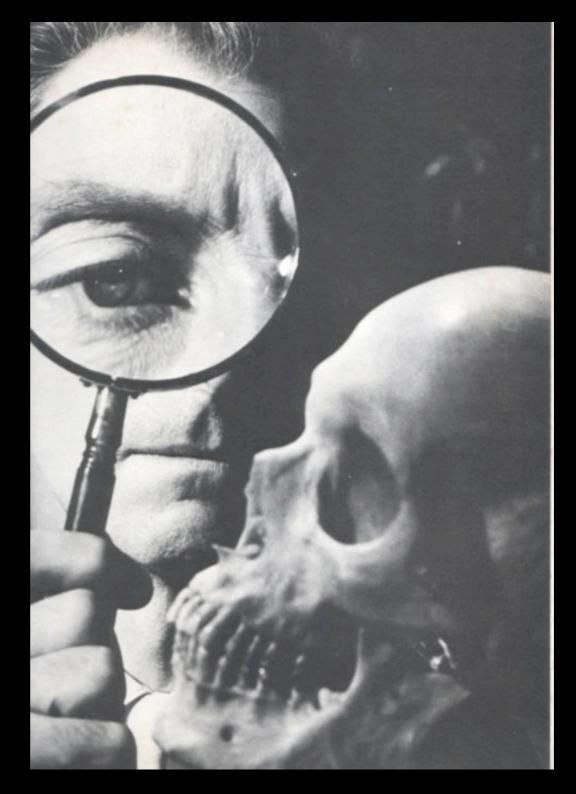
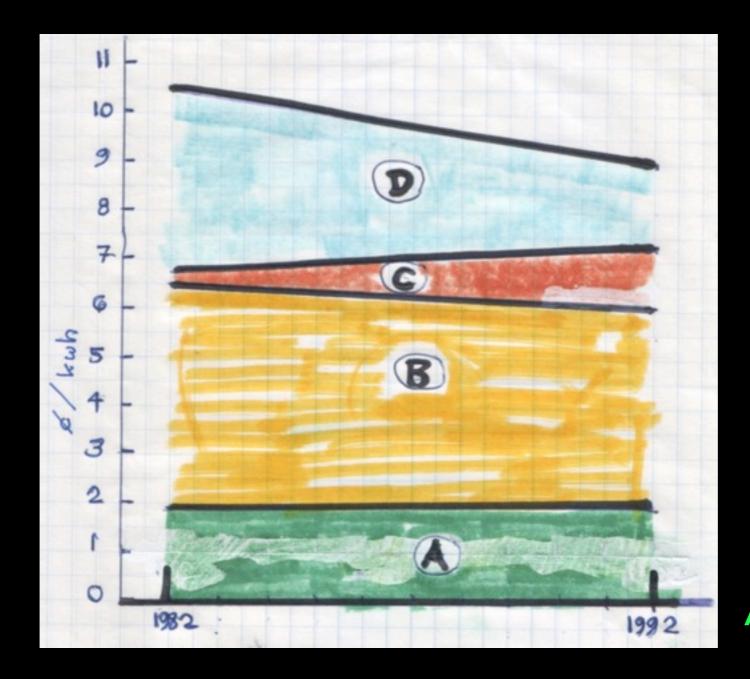
Where to from here? A road map with detours

Leonard S. Hyman, CFA Senior advisor Black & Veatch



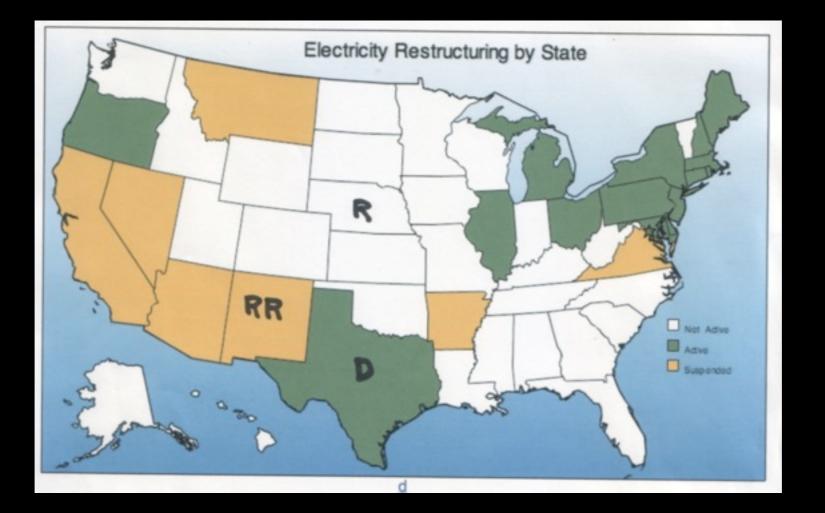
Restructuring as seen through the eye of the consumer



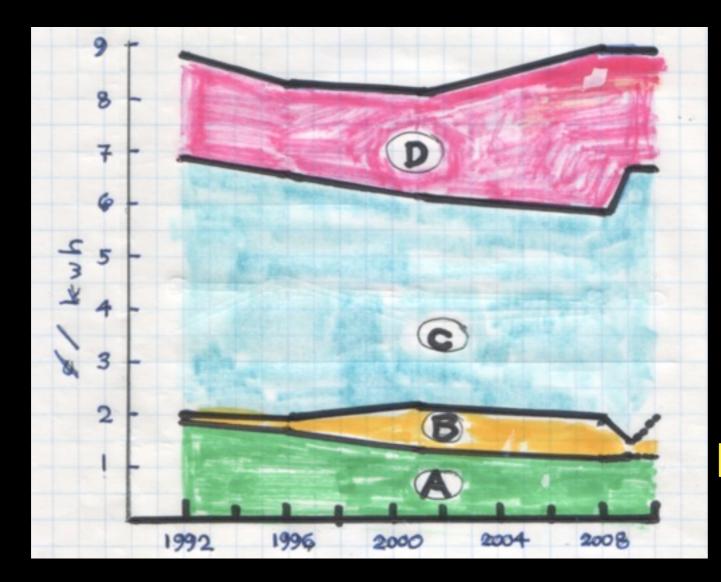


Stage I: the PURPA era **D-Fuel** C-Pur Pwr **B-** Other A-Reg prof

### Stage 2: Underwhelming public enthusiasm D--Dereg RR--- Rereg R--- Regul

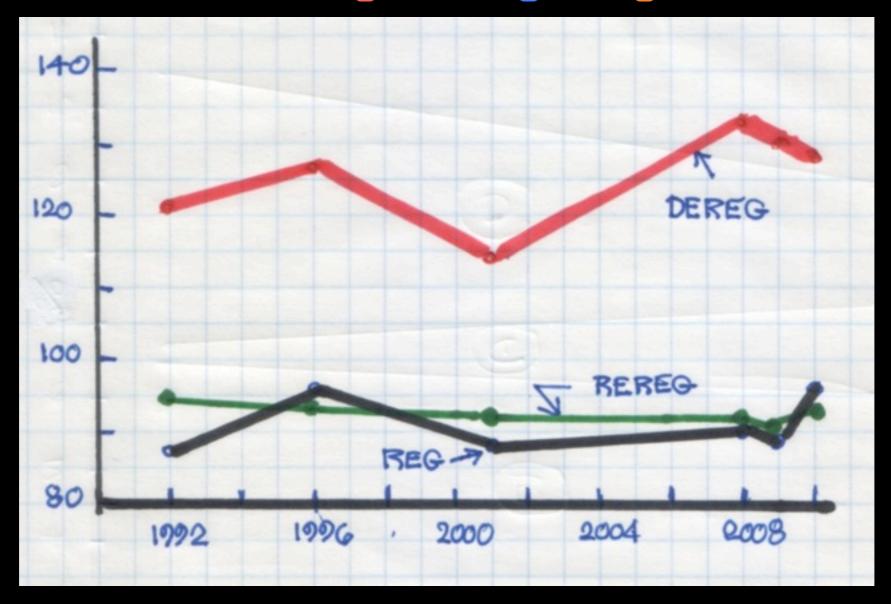


Thursday, March 3, 2011



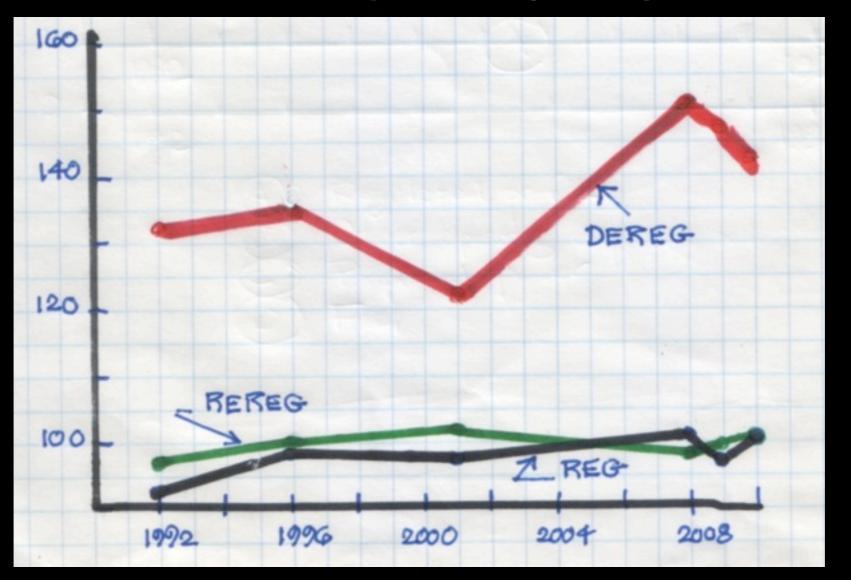
Stage 2: Where have all the benefits gone? **D-Fuel** C-Other B- Unreg prof A- Reg prof

# Stage 2: State by state Dereg Rereg Reg



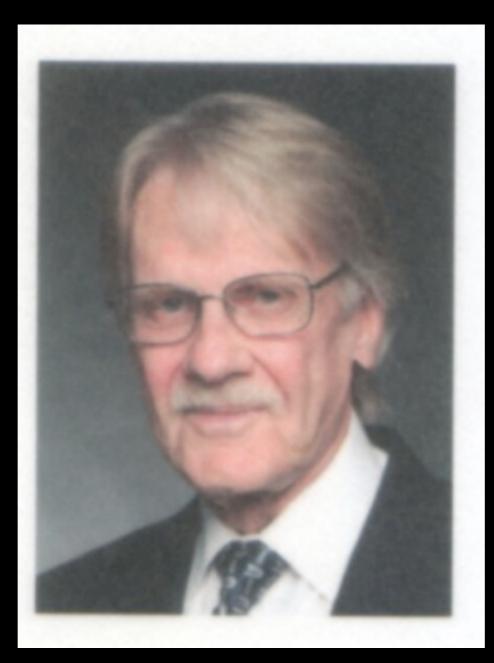
Thursday, March 3, 2011

## Stage 2: Industrial customers Dereg Rereg Reg

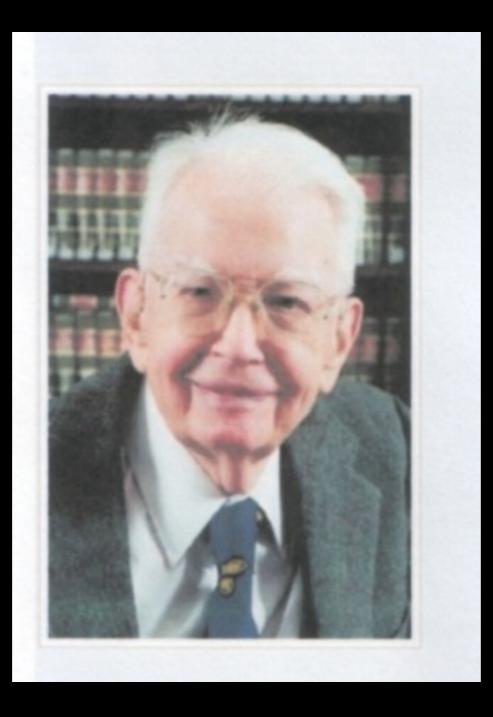


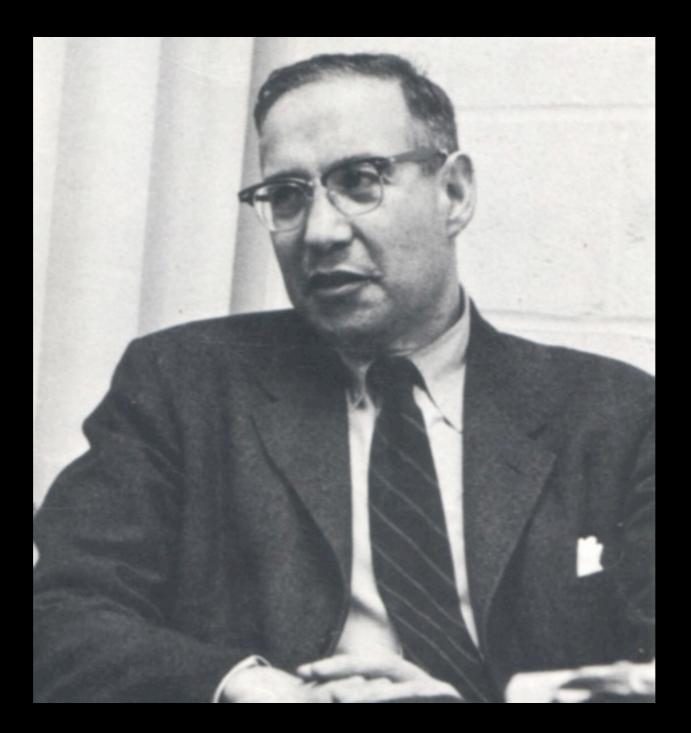
Post hoc ergo propter hoc? Never! Maybe design flaws? Nobody's perfect. Let's check out some prominent designers. Have they been peer reviewed first?













#### Looking ahead

- More of same (0=0)
- Electric industry does what?

#### Reverse NEEDED !!!

# Serious energy policy Market signals Public policy priorities

# OR, as an alternative solution...



... we can wait for the U.S. cavalry to ride to the rescue. ( It always worked for John Wayne.)